

Delegation Trip to Germany

For UN Procurement Officers and Technical Staff
Security Trade Show, Essen - September 19 – 22, 2022



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Meet German Companies and Experts from the Security Sector

September 19-22, 2022 – Trade show SECURITY in Essen, Germany

From September **19th, 2022 to September 22nd, 2022**, the German American Chamber of Commerce, Inc. in New York, on behalf of the Federal Ministry of Economics and Climate Action, will organize **a delegation trip for buyers from the United Nations (UN) to the SECURITY trade fair in Essen.**

The **4-day delegation trip** is exclusively organized for **UN procurement officers from the security sector** to provide information about the German market of civil security technologies and services and to learn about new products and developments. Furthermore, the participants will have the opportunity to network with German companies and experts from this important industry.

Civil Security Sector in Germany

An important industry in Germany, the civil security sector; has grown steadily in recent years. While sales in 2007 were EUR 4.5 billion, the forecast for 2021 is for around EUR 9.2 billion.

The guard and security companies generated sales of approximately EUR 8.8 billion in 2018, almost half of which was achieved with security services. A quarter of the sales were comprised with electronic alarm systems. Further sales fell among other things in the areas of security technology, other electronic security systems, locks and fittings or mechanical external security. In view of the security services market, property protection is of great importance with a 50 percent

market share of total sales. Also, the use of drones continues to play an important role in surveillance. This special technology is currently undergoing rapid cross-industry development and has the potential to expand security technology solutions in the future.

In addition, developments from the last few years make it clear that the threats from cyber-attacks continue to increase. A successful digitization of the state, economy and society can only be guaranteed with the right level of cyber security. Thus, in order to secure digitization, the German legislature has given cyber and information security greater importance.

Security Trade Show, Essen

The [Security Essen](#) is the leading trade fair for security and will take place from September 20-23, 2022 at the Messe Essen exhibition center in Germany.

More than 900 national and international exhibitors will present new products and professional services for security and fire protection technology at Security. In addition, mechanical security technology, control and monitoring devices, fire alarm, smoke and gas warning devices, special vehicles and equipment, forensic technology, security services and installation, documentation and maintenance of hazard detection systems are part of the exhibition spectrum.

With numerous presentations and live demonstrations, the security forums provide information on current security and fire protection issues and offer interesting contact opportunities.

The program includes

- Free visit of the trade show
- Guided tour at trade show
- Round table discussion with German experts from the security sector
- Scheduled one-on-one meetings with German companies
- Site visit of a best practice project
- Networking dinner and lunches with other delegation participants and German experts



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Preliminary program of the Delegation Trip, September 19-22, 2022

Monday, September 19, 2022

Morning	Arrival in Essen, Germany – Check-in to Hotel
Evening	Dinner with the delegation at a nearby restaurant Welcoming the participants and presentation of the program

Tuesday, September 20, 2022

Morning	Trade show visit <ul style="list-style-type: none"> • Seminar „How to do Business with the UN“ for German companies • Guided Trade Show visit followed by scheduled one-on-one meetings
Lunch	Lunch with the delegation at trade show
Afternoon	Round Table with experts from the German security sector Scheduled one-on-one meetings (technical staff may be able to participate remotely)

Wednesday, September 21, 2022

Morning	Site visit of a best practice object of the security sector Various security technologies and services will be introduced
Lunch	Lunch with the delegation
Afternoon	Free trade show visit <ul style="list-style-type: none"> • Opportunity for follow up meetings • Feedback round
Evening	Dinner (optional)

Thursday, September 22, 2022

Morning	Individual departure
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At a Glance

- Date: September 19-22, 2022
- Place: Messe Essen (Security), Messepl. 1, 45131 Essen, Germany
- Program: Details see previous page
- Fees: Participation is free of charge (see details below)
- Registration: Please fill out registration form [HERE](#)
- Deadline: July 31, 2022

Organizer – German American Chamber of Commerce, Inc., New York (GACCNY)

The GACCNY is one of three German-American chambers of commerce in the USA. The GACCNY has been promoting economic relations between Germany and the United States since 1947.

Since 2009, on behalf of the Federal Ministry of Economics and Climate Action, the GACCNY has been informing German companies about the diverse business opportunities with the UN, and is supporting UN organizations in identifying new vendors.

Participation fees and travel costs

Participation Fees:

The participation at the delegation trip is free of charge for UN procurement officers.

Travel expenses:

Expenses, such as airfare, hotel, trade show ticket, catering and shuttle services, are covered.

Contact

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Registration

Please register at the following link: [REGISTER](#)

Upon the registration, we will get in touch with you to make travel arrangements and to provide further details about the trip. Also, you will receive short profiles of the German companies that will attend the events, you will be able to select the companies that you wish to meet one-on-one.

Registration Deadline: July 31, 2022

Supported by:



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